



## 46th HIAWATHA TRADITIONAL MUSIC FESTIVAL FOOD VENDOR CONCESSIONAIRE APPLICATION JULY 17-19, 2026

Hiawatha Music Co-op  
1015 N. Third St., Marquette, MI 49855

Please complete this application and return it to the address above with the required deposit by Friday, April 17, 2026 to be considered for one of up to twelve (12) Food Vendor Concessionaire openings. For specific vendor questions, please contact the Hiawatha Music Co-op (HMC) office at 906-226-8575.

This Food Vendor Concessionaire application is valid only when duly signed by the Food Vendor Concessionaire and an HMC Representative. The contract certifies that \_\_\_\_\_  
**(name as it will appear on the food vendor-share check)**, as a Food Vendor Concessionaire at the 46th Annual Hiawatha Traditional Music Festival, scheduled for July 17-19, 2026 at Marquette Tourist Park. The Food Vendor Concessionaire shall submit **this application and a surety deposit of Two Hundred Fifty Dollars (\$250.00) payable to Hiawatha Music Co-op in the form of a check.** The Food Vendor Concessionaire will not be considered for a concession site at the Festival until the application and this deposit is received by HMC. Food Vendor Concessionaires not selected for the Festival will receive an email notification by April 30, 2026 and their deposit check will be shredded. For applicants who are selected for the 2026 Festival and have received a signed copy of this application, the surety deposit check will be shredded after the concession site has been checked by the HMC clean-up crew on Monday, July 20, 2026..

### **AS A FOOD VENDOR CONCESSIONAIRE, THE SURETY DEPOSIT WILL BE FORFEITED IF ANY OF THE FOLLOWING EVENTS OCCUR:**

- Food Vendor Concessionaire does not appear at the Festival (no-show)
- Food Vendor Concessionaire cancels within 30 days of the event.
- Food Vendor Concessionaire accepts any form of payment, including cash, other than Hiawatha Festival Tokens.
- Food Vendor Concessionaires are required to remain open during the stated hours listed in the requirements. Early teardown is not permitted under any circumstances.
- Food Vendor Concessionaires site is not cleaned of vehicles, trailers and all debris by 12:00 PM (noon) on Monday, July 20, 2026.
- Any additional expenses incurred by failure to remove all equipment and debris will be billed to the Food Concession Vendor. The standard charge by the City of Marquette is One Hundred Dollars (\$100.00) per day.

### **FOOD VENDOR CONCESSIONAIRE REQUIREMENTS:**

- Food Vendor Concessionaires must remain open during required hours of operation:
  - Friday, July 17: 12pm-10pm; Saturday, July 18: 11am-10pm and Sunday: 11am-9pm
  - *Vendor spaces must be staffed and remain open until the times indicated above or will forfeit their deposit.*

- *Those serving breakfast may begin their operating hours at 8am and evening hours may be extended if requested.*
- Food Vendor Concessionaires will be required to have a current certificate of liability insurance on file with HMC.
  - Public liability insurance of \$1,000,000 or more
  - Must be secured from a company qualified and authorized to do business in Michigan.
  - Must include as Additional Insured “Hiawatha Music Co-op and its Management Agent” for the dates of the festival July 16-19, 2026.
- Food Vendor Concessionaires shall transact all sales using the medium of exchange provided by the HMC for the Festival in the form of wooden tokens (\$10.00, \$5.00, and \$1.00 denominations). To avoid confusion, please cover and/or remove all credit card processing signs that you may have. Food prices must be set in increments of whole dollars. Tokens will be made available prior to 12:00 PM, Friday July 17, 2026.
- Food Vendor Concessionaires are responsible for remitting the 6% sales tax to the Michigan Department of Treasury. A list of Festival Concessionaires will be submitted to the Michigan Department of Treasury.
- Food Vendor Concessionaires shall abide by all Public Safety and Health Laws and all rules and regulations of the Marquette Tourist Park and Hiawatha Traditional Music Festival.
- Food Vendor Concessionaires are expected to respect the family atmosphere of the Festival and will conduct themselves in an appropriate manner with all Festival guests, workers, and volunteers. Not following these protocols will result in immediate removal from the Festival.
- Intoxication and any use/sale of alcohol, cannabis, tobacco and all illegal drugs is prohibited and will be subject to immediate dismissal.
- Food Vendor Concessionaires will not sell any beverages in glass containers. Violation of this regulation will result in termination of services and dismissal from the Festival.
- **Food Vendor Concessionaires will not sell any pre-packaged food/candy items, as well as non-food items shall be sold, such as toys or any kind of merchandise.**
- Food Vendor Concessionaires will not bring pets with them. They're not allowed at the festival.
- Food Vendor Concessionaires will not bring any weapons on-site. No weapons/firearms are allowed on the festival grounds of Tourist Park during the operation of the Hiawatha Traditional Music Festival. We strive to promote and maintain a safe weekend, free from the potential for threats or violence involving firearms. Persons found in possession of firearms will be asked to remove them from the Festival Grounds immediately. Failure to do so will result in immediate expulsion from the premises.

**IF SELECTED FOR THE FESTIVAL, PLEASE SEE REIMBURSEMENT PLAN BELOW:**

All For-Profit Food Vendor Concessionaires agree to pay the Hiawatha Music Co-op a base of **thirteen percent (13%) of gross revenues** from all sales at the Festival. The Food Vendor Concessionaire will be reimbursed by check on the first **Friday following the Festival**. For your convenience, the Food Vendor Concessionaire will receive:

- One (1) on-site vehicle parking pass
- Two (2) weekend passes to the Festival (Festival ID on a lanyard and/or wristbands).
  - *If additional lanyards/wristbands are needed for staffing, payout to HMC will increase by 1%. Plan accordingly for your staffing needs. Additionally, if you need additional lanyards during the festival then the contract will be amended to the increased 1% payout. For example: If you require 3 lanyards, your payout will be 14%. If you require 4 lanyards, your payout will be 15%.*

## SET-UP

Set-up currently begins as early as 12:00 PM Thursday, July 16, 2026, but must be completed by 11:00 AM, Friday, July 17, 2026. *This schedule is subject to change and if it does, Food Vendor Concessionaire will be given advance notice of their specific scheduled time slot.* The Food Vendor Concessionaire shall NOT proceed with the sale of food and beverages until the following are complete:

### **1) The Food Vendor Concessionaire has been inspected by the on-site Electrician.**

The HMC on-site electrician is available to service HMC equipment only and will help you connect to the power source. The HMC electrician cannot be used for maintenance or repair to, or inside your vendor unit. HMC will provide 110-volt service for each concession unit from a central location. You should bring:

- Two or more 20-30 foot heavy duty, three (3) prong grounded extension cords.
- If you have additional electrical needs, including 220-volt service, please contact the HMC representative prior to the Festival.

### **3) The Food Vendor Concessionaire has been inspected by the Marquette County Health Department.**

All vending operations must comply with Michigan's Design Operation Criteria for temporary food service establishments, Type-I, Type-II, Type-III. Each food concession vendor must have, on site, their temporary FOOD SERVICE LICENSE for the Health Department Inspector to examine. You must obtain this license prior to the Festival. Food Concession Vendors cannot be cleared to operate without the Food Service License. Please contact the Marquette County Health Department at 906-475-4195 if you have questions and to obtain your food service license.

### **4) The Food Vendor Concessionaire has been inspected by the Marquette City Fire Marshall.**

The Marquette Fire Department requires that all tenting, canopy materials, and tarps be fireproof. Each food concession vendor set up for cooking must have a fire extinguisher of 3-5 lbs. in size with a 1 or 2 A rating for ordinary combustibles, 10 or 20 B rating for oil and grease fires, and a C rating for use on charged electrical fires. If you have a hood vent system, all hood vent systems must have a fire suppression system per Marquette County regulations. Please contact the Marquette Fire Marshall if you have any questions about set-up. The fire department may be able to loan you an extinguisher for the weekend.

## TEAR-DOWN:

Electricity will be pulled from your vendor site at 9am on Monday, July 20, 2026. If needed, you are allowed to use your generators while packing up. Again, your vendor site must be clean of all debris and food items that may have fallen on the ground by 12:00pm. As a point of reference, if you are camping, the camping site also needs to be vacated at the same time so please plan accordingly for tear-down for both of your sites.

## OPERATION AND FESTIVAL LOGISTICS:

**Security:** Regular police patrols, park supervision, and volunteer security will take place in the park during the Festival. HMC will not be responsible for any property damage or loss.

**Water:** There are two water spigots with splitters available for hook up. The water facilities are for equal use by all vendors. A dedicated dump drain for food concession vendors is available across from the Campground Office.

**ABSOLUTELY NO DUMPING OF WATER OR ANYTHING ELSE IN PUBLIC RESTROOM SINKS/TOILETS OR PORTAJOHNS.**

**Parking:** Parking is very limited on site. Each Food Vendor Concessionaire is provided one parking pass. Additional parking passes may be available depending on need and availability. Additional parking passes, if approved, will be sold at the regular parking pass price if purchased prior to the opening of the Festival.

- Personal golf carts/ATVs are not allowed on the grounds.

**Your site:** You will be assigned a designated Food Vendor Concessionaire site. An HMC representative will be available to assist you in finding and situating your vendor unit on the site.

**Camping:** A limited number of complimentary camping tags are available for Food Vendor Concessionaires. If you and/or your employees wish to camp at the Festival, please notify your Area Coordinator in advance with the following information and we will see where we can fit you. Please remember that all campsites are shared. If you require electricity, please bring your own electrical splitter to accommodate your needs alongside other guests.:

- Camping area requested:
  - Area B (tents/campers allowed, electricity only): \_\_\_\_\_
    - *Please note Area B is for Quiet Camping. Those camping here will maintain a responsible silence after 10pm. Those who do not may be asked to leave.*
  - Area C (tents only, rustic with firepits): \_\_\_\_\_
  - Area D (tents only, rustic with no fire pits): \_\_\_\_\_
- Number of camping tags requested:
  - Tent tag: \_\_\_\_\_
  - Camper tag up to 20 feet: \_\_\_\_\_
  - Camper tag 21-30 feet: \_\_\_\_\_ **(OVER 31 FEET ARE NOT ALLOWED)**
- Names of the persons occupying the camping site: \_\_\_\_\_

**CAMPING UNITS MUST BE AT LEAST FOUR FEET APART.**

Health Department employees and our Security volunteers will be out with rulers during the weekend to check camp-site spacing. Please take this rule seriously.

**ID Lanyards/Wristbands:** Food Vendor Concessionaires must wear and display the 2026 HMC Festival ID lanyard/wristband when on the Festival grounds. The Festival ID lanyard/wristbands are not transferable and are valid for the entire weekend. Wristbands for family/friends attending the festival must be purchased separately.

**Media Release:** Food Vendor Concessionaires agree that HMC has the right to photograph, record, and broadcast my image for any lawful purpose, including promotional or educational purposes, in any medium, without compensation. By vending, I authorize HMC to reasonably use my image or likeness in any live or recorded transmission or reproduction of the event, which may be used to promote HMC in the future.

**Indemnification:** Food Vendor Concessionaires shall waive all claims against HMC for liability arising out of any damage done to their concession or property from any cause. The risk of loss occasioned by all of the operations, installations, acts, errors and omissions of the Food Vendor Concessionaire or the employees and agents of the Food Vendor Concessionaire on the grounds of Tourist Park shall be that of the Food Vendor Concessionaire not HMC. The Food Vendor Concessionaire shall not seek contributions, damages, or indemnification from HMC for any loss so occasioned.

By signing this application the Food Vendor Concessionaire understands and agrees to the following:

- That the completion of this application does not create a contractual agreement.
- That all information listed inside the application is understood and has been agreed upon.
- That this application is only a valid Contract if it is returned to the Food Vendor Concessionaire with the signature of an HMC representative.
- That if a Food Vendor Concessionaire is asked to leave or has to be removed from the premise that they may not be able to apply the following year.

\_\_\_\_\_  
Food Concession Vendor Signature Title

Concession Base Percentage Payout: 13%

Concession Amended Percentage Payout: \_\_\_\_\_% # of lanyards: \_\_\_\_\_

Name of Business or Organization to appear on the Food Vendor Concessionaire-share check:

\_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_  
HMC Representative Signature Date

**FOR OFFICE USE ONLY:**

Vendor Reimbursement level: For-Profit Base: 13% For Profit Amended: \_\_\_\_\_ %

**ITEMS PROVIDED:**

Camping Tags \_\_\_\_\_ Parking Passes \_\_\_\_\_ ID Lanyards \_\_\_\_\_ Wristbands \_\_\_\_\_

**FOOD VENDOR CONCESSIONAIRE UNIT ELECTRICAL & SPACE REQUIREMENTS FOR:**

**(BUSINESS NAME):** \_\_\_\_\_

**Please provide a description of your Concession unit (please include hitches and overhangs as well as awnings):**

Length:

Width:

**Do you use any additional shelters, awnings, or tents on your concession site?**

If so, please provide:

Length:

Width:

**Do you have a storage unit for which you will need access?** If so, please describe any access needs:

Length:

Width:

Power:

**What are your power needs (50 amp max unless discussed and approved prior to the festival)?**

**Please list your electrical appliances and the amperage needs of each unit:**

**Do you use propane?** (If so, please check for local regulations regarding the use and securing of propane tanks).