

# Hiawatha Music Co-op Meeting Minutes December 4, 2024

## **PRESENT:**

Candice Blackstone-Larson, Julie Foster-Lindquist, Ann Fisher, Louise Anderson, David Wood, Tom Dummer, Lee Ossenheimer, Melinda Britton, Dick Pierson (virtual incoming 2025), Luke Guindon (incoming 2025).

Absent:

Call to Order: 6:52 pm

## **REVIEW OF OCTOBER MINUTES:**

Motion: Ann moves to approves. Tom seconds. No Discussion. All in favor.

## **FINANCIAL REPORT: updated new figures**

Bell Financial Update: \$108,392.86 (increase of \$2,300.38 from last month)

Incredible MM #1: \$14,033.09 (increase of \$2.88 interest)

Incredible MM #2: \$204,752.69 (increase of \$168.15 interest)

Incredible Bank Checking : \$44,087.11 (decrease of \$12,261.96)

## **OLD BUSINESS:**

1. Search for a new accountant and new bookkeeper
  - a. Bartkowiak cost us roughly \$1850 per year
    - i. Tailored – Candice & Julie had a great meeting with Andy & Chris
    - ii. Thomson & Metivier – we have their quote
    - iii. Anderson & Tackman – waiting for their quote
  - b. Once we have the 3 quotes we'll make a decision
2. Dumpster Fire update
  - a. Need to figure out why there is two different invoices for essentially the same thing. Lee is going to reach out to North Country and see if he can get a better breakdown of the discrepancies
  - b. Doesn't sound like it will be able to be covered by our current insurance policy
  - c. Tom to get info on Non-Profit insurance specific company to us

## **FESTIVAL:**

1. John Gillette has requested that we revisit his letter about budget for the main stage and also the inclusion / collaboration of the Native American NMU group

## **NEW BUSINESS:**

1. Executive Committee Members
  - a. Start thinking about what position you want to run for for 2025
2. Budget review and approval
  - a. For the first time we will be going into the 2025 budget with a -\$22,573 deficit at this time, however we have a good amount of cash and we're still making budget adjustments:
    - i. Cut Pizza from the HoTAP – look for a sponsor
    - ii. Cut Office cleaning – will be absorbed by office staff
    - iii. Cancel Amazon and look at other subscription services we might be able to pull back on
    - iv. Look into if we can cut back on:
      1. Storage units
      2. Shuttles & Traffic
      3. General contract services
    - v. Look at other ways to make money
      1. Offer the festival mugs as a sale item to EVERYONE
      2. We need to find a way to increase our sponsorships for HoTapp and other events
      3. Look for more grant applications, local and state
      4. Fundraising efforts to increase Membership and Give Lively donations
  - b. Take aways and the goods even though right now we're in a deficit
    - i. We've made big leaps before when we moved from our small office at Baraga to having our new office here – while it was costly to get up and running, it has benefited the Co-Op as a whole
    - ii. We've made a series of investments into our space, our festival, our infrastructure and now our personnel
    - iii. We've progressed so far from 1979 from one music festival to the monthly events that we do for this community
3. Dinner and gift exchange

**COMMITTEE REPORTS: None for the remaining of December**

## **CONSENT AGENDA:**

1. Email votes - none

**Next Board Mtg – January 8<sup>th</sup>, 2025**

Motion to adjourn: 7:58 pm

Respectfully Submitted,  
Candice Blackstone-Larson