

Light Dinner at 5:00pm provided by Michael

Attending: Susan Divine, Jose Garcia, Susan Bertram, Michael Reed, Melinda Britton, Julie Foster-Lindquist, Lee Ossenheim, Candice Blackstone-Larson, Jeff Krebs, John Gillette

Absent Excused: Josh Thompson

Meeting called to order by Julie at 5:34pm

Approval of January Meeting Minutes. Motion to accept minutes: Jose, 2nd by Melinda. Minutes approved.

Treasurer's Report: Jose Garcia. Accounts as of today: Portfolio: \$85,058.65. Savings: \$13,147.67, Checking: \$6039.39. Three deposits for mainstage acts have gone through. We are noticing more acts are requiring deposits earlier. Discussion of working with a financial planner: check with Jesse Bell, Northern Initiatives, Grow and Lead, Accelerate UP, etc. Motion to accept Treasurer's Report pending audit by Lee, Julie 2nd. 10 years, motion passed.

Old Business

1. Board Member on contract opinion from attorney Marybeth Marin. Key points are that HMC has no bylaws or agreement that Board Members are prohibited from receiving compensation from HMC. Also Board Members would be independent contractors, not employees and Board Members who are contractors can sign a conflict of interest waiver. Motion to continue contract with Melinda was made by Susan B, Jose 2nd. 9 years. Motion passed.
2. Sombrero Sound agreement on Distro Box. Contract has been drawn up with the following changes pending: will property be covered by insurance policies? Buy-out provision and sharing of costs related to maintenance/repair. We will send this back to Marybeth.
3. Contract for rental of the Distro Box, tabled until next meeting.
4. Executive Committee report on Board Election protocol (and Board Job Description) was tabled until the next meeting.
5. Update on Main Stage by Susan B: Meeting with Mike Pond, Steve and Doug will be set up to go over the recommendations in the next week in order to bring to code.
6. Orientation for new Board Members. Josh is absent tonight but has sent out an email to new board members in order to complete this.

New Business

1. Jack Bowers letter and donation. Founding member is in ill health and would like to donate albums to HMC. Susan B will visit Jack tomorrow (if Jack is up to it) to look at the collection and will follow up with the Board.
2. Spread Goodness Day/Grand Opening for The Hiawatha Fold – March 13th? Susan B: We may want to have the Fold opening on Spread Goodness Day. Open house with live music and donations of food, toiletries, \$ to a directed cause. Any ideas can be sent to Susan B.
3. 2020 Retreat Date, agenda items- Strategic Plan review, future financial forecasting. April 17/18 work for most Board Members. 5-9pm on the 17th and 8:30a-12:30p on the 18th. Send ideas for topics to Julie.
4. Revised 2020 HMC Operating Budget. Susan D made changes on this for Festival Income, Performer Fees, Board Education (FARM). Budget is tight with projected net income of \$75. Motion to approve projected HMC budget by Michael, seconded by Jose. 10 yeas, motion passed.
Festival Budget: Board had a discussion about costs for shuttle service, tent rental. Motion to accept Festival Budget by Jose, seconded by Lee. 10 yeas, budget approved.
5. NEW!!! Movie night at The Fold – Mike Seeger's movie Feb 7, 7-9pm. Bring camp chairs.
6. Winter Roots Folk Festival – Feb. 15th – buttons for sale now for all events: \$10.
7. 2020 Community Sing at The Fold
 1. February 16th 1-3pm – Cindy Morgan and Jim Hall
8. HoTAAP
 1. Drew Peterson, Wednesday, February 19th
 2. Need sign up for Board Member staffing at doors
9. 2020 Jams at The Fold
 1. Thursday night Jam begins Feb. 6th, every Thursday 7-9
 2. Tuesday Slow Fiddle Jam: Feb 11th and 25th with Dave Prychitko leading
 3. Marquette Ukulele Group with Luke Guindon leading begins Feb. 12th

Director's Report, Susan D:

Thanks to Erin and Jeff for holding the fort down in my absence!

Thanks to all Board members who took on my tasks in my absence!

1. Stage rebuild – Doug Kitchel is coming in on Friday 2/7/20 to rebuild the stage. Plan is to cut the corner near the kitchen and move the whole stage over to the corner. Cost will be the cost of lumber. We may want to paint the stage and add “Hiawatha Fold” lettering to the front of stage.
2. Note \$10 increase in our annual internet/phone line from \$109.98 to \$119.98.
3. Thank you note went out to the MARESA students for making our Winter Roots Festival buttons.
4. Change in contract with City – dates incorrect for 2021, will be revised per Jon Swenson
5. Lunch with Leaders (Connect Marquette) may have a meeting at HMC Fold. 26th or 27th of March.

Cheers,

Susan

Committee Report and Members

1. Fundraising – Michael Reed: no response from UPPCO, so we are writing that off (may have to do with Marquette being BLP territory). NEA possibility for Festival grant matching funds. MI Council of Arts and Cultural Affairs for equipment grant. Heather may come to the Retreat to talk about fundraising. Committee needs to be expanded: Candice has volunteered to join the committee (yay!). It's possible that remaining four Hotaaps may be sponsored by Marquette Community Federal Credit Union.
2. Concert/Event – Susan Bertram (above)
3. Membership – Katrina n/a
4. Education – John n/a
5. Music – Josh, John, Michael. We are close to being fully booked for the festival (one act fell through).
6. Office/Venue – Lee: Lee will call Tom with the Fire Dept tomorrow about what needs yet to be done (possibly put push bar on front door and check on the sprinkler system). Lee has been trying to get in touch with our landlord to begin going over lease negotiations. Suggestion to send a letter to the landlord since multiple phone calls to her have not yielded results.

Consent Agenda:

Board Action –1/16/20– Board voted 8 yeas, 0 nays, 2 n/a to transfer an

additional

\$5,000 from savings to checking to cover general operating expenses for January/February

Board Action 1/25/20 – Board voted 8 yeas, 0 nays, 2 n/a to purchase 1 ukulele to replace the one that went missing from our Library Christmas Tree that was on loan from Yooptone Music.

Enclosures – January Meeting Minutes, Revised 2020 Operation 2020 Festival Budgets, Distro box agreement, Attorney correspondence, Board contact info sheet.

Motion to adjourn meeting by Michael, seconded by Jose. 10 yeas. Meeting adjourned at 7:32pm

Respectfully submitted by Jeff Krebs, Secretary